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SUBJECT: FY 77 CCP SECTION IV

REF: STATE A-9016, DEC. 6, 1974 KINSHASA 2548

CONSIDERING CURRENT DEVELOPMENTS IN ZAIRE, IT IS DIFFICULT TRYING TO PROJECT THE MIX OF ECONOMIC/COMMERCIAL ACTIVITIES EVEN OVER A SIX MONTH PERIOD. NEVERTHELESS, THERE FOLLOWS OUR PROJECTION FOR FY 77. IT IS BASED ON THE EXPECTATION THAT MONITORING ZAIRIANIZATION CUM RADICALIZATION PROGRAMS WILL CONTINUE TO TAKE UP LARGE BLOCKS OF THE SECTION'S TIME. ADDITIONALLY, WE ASSUME THAT THE MASSIVE CHANGES TAKING PLACE IN THE STRUCTURE OF THE BUSINESS COMMUNITY AND ECONOMY WILL CONTINUE TO REQUIRE INCREASED EMPHASIS ON WTDR'S ECONOMIC/COMMERCIAL REPORTING AS WELL AS ASSISTANCE TO VISITING AND RESIDENT BUSINESSMEN.

RESOURCE AVAILABILITY

STAFF POSITION

KINSHASA

ECONOMIC/COMMERCIAL COUNSELOR 220

COMMERCIAL ATTACHE 220

MINERALS ATTACHE 220

ECONOMIC/COMMERCIAL OFFICER (O-5) 220

ECONOMIC/COMMERCIAL OFFICER (O-6) 220

ECONOMIC/COMMERCIAL OFFICER (O-7) 22

COMMERICAL ASSISTANT (FSL) 220

COMMERCIAL ASSISTANT (FSL) 220

COMMERCIAL ASSISTANT (FSL) 220

CLERK TYPIST/MESSENGER (FSL) 220

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LUBUMBASHI

ECONOMIC/COMMERCIAL OFFICER 220

COMMERCIAL ASSISTANT (FSL) HALF TIME 110

SUMMARY OF GOALS AND ACTIONS

COUNTRY COMMERCIAL PROGRAM - ZAIRE FY 1977

RESOURCES

GOALS AND ACTIONS

POST

I. ACTIONS TARGETED TOWARDS SPECIAL

OBJECTIVES

A. INCREASE U.S. EXPORTS AND U.S.

MARKET SHARE

1. MAJOR EXPORT PROJECTS

A. CALLS ON GOZ AND INDUSTRY AND

COUNTRY-TEAM MEETINGS

B. EARLY-WARNING AND FOLLOW-UP

RECORDS

C. SUPPORT U.S. BIDDERS 60

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A. FINKIN V - COMMERCIAL PRESENCE

FAIR 120

B. FOOD PROCESSING & PACKAGING

EQUIPMENT

WATER PURIFICATION & POLUTION CONTROL

EQUIPMENT

3. MARKET RESEARCH PRODUCT CAMAIGNS

POSSIBLE 110

A. POST-CONDUCTED STUDIES

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EQUIPMENT

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B. PRODUCT PRIORITY LIST

C. U.S. FIRMS LISTS

35 4. EXPORT PROMOTION SERVICES

A. PRIVATE TRADE OPPORTUNITIES

AND FOREIGN GOVERNMENT TENDERS

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B. AGENCY DISTRIBUTOR SERVICE

C. WORLD TRADERS DATA INDEX 100

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E. COMMERCIAL NEWSLETTER 60

F. COMMERCIAL LIBRARIES

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G. INTERNATIONAL VISITORS PROGRAM 12

H. EXIMBANK SUPPORT

- I. DOMESTIC PUBLICATIONS
- I. WORLD TRADE OUTLOOK

ARTICLES

- II. MARKET PROFILE OBR
- III. COMMERCE TODAY ARTICLE
- J. FOREIGN BUYERS PROGRAM 10
- K. MISCELLANEOUS ASSISTANCE TO
- U.S. BUSINESS VISITORS AND

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- A. MONITORING ZAIRIANIZATION 100
- B. ASSISTING AFFECTED U.S. FIRMS 125
- C. MULTILATERAL TRADE NEGOTIATIONS 6
- 6. ECONOMIC/COMMERCIAL REPORTING

A. CERP 250
B. OTHER 145
C. TRAVEL 60

- B. FACILITATE U.S. INVESTMENT
- 1. INVESTMENT OPPORTUNITIES REPORTING 30
- 2. COORDINATION WITH OPIC 15
- 3. ASSISTANCE TO U.S. INVESTORS 125
- C. MAINTAIN ACCESS TO ZAIRIAN

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- 1. FACILITATION OF INVESTMENTS
- AND JOINT VENTURE PROPOSALS

IN MINERALS

- II. ADMINISTRATIVE ACTIONS
 - A. CCP ACTION GROUPS
 - 1. FORMATION OF COUNTRY ACTION

GROUP 28

2. FORMATION OF WASHINGTON

ACTION GROUP

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1. OVERFLIGHT CLEARANCES 25

2. PUBLICATIONS PROCUREMENT 23

3. DISCRETIONARY 262

TOTAL 2970

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